## 2025-2026

## SPORT MANAGEMENT MAJOR, B.A.

Management & Marketing Department; Howard and Beverly Dayton School of Business

Sport Management is designed to provide the student with the opportunity to develop expertise in business management with an emphasis toward the arena of sports. People given the opportunity for responsibility in the management of sport programs and facilities must also become familiar with various aspects of business management and professionalism. The major addresses the emphasis on Christian service in the growing area of world sport business. Opportunities for employment would include a variety of sport organizations involving management, marketing, promotion and fundraising.

To graduate must complete all major requirements, foundational requirements, and additional electives needed for 124 hour minimum degree requirement.

[Requires advising plan to be completed by ACC, BUS, FIN, or MKT majors.]

## **MAJOR REQUIREMENTS (60)**

ACC 201 Financial Accounting Choose 9 hours from Sport Management courses:  ACC 202 Managerial Accounting  ACC 305 Cost Accounting  BU 322 Business Law II  BU 331 Human Resource Mgmt  BU 331 Human Resource Mgmt  BU 330 Leadership Skills  ACC 305 Cost Accounting  BU 321 Business Law II  BU 331 Human Resource Mgmt  COM 230 Leadership Skills  MKT 343 Fund Professional Selling  MKT 343 Fund Professional Selling  MKT 344 Sales Management  MKT 345 Adv Professional Selling  MKT 346 CRM & Sales Technologies  MKT 346 CRM & Sales Technologies  MKT 461 Brand Management  MKT 346 CRM & Sales Technologies  MKT 461 Brand Management  MKT 340 Sport Communication  SPM 330 Sport Communication  SPM 400 Sport Law  SPM 400 Sport Law  Internship
BU 331 Human Resource Mgmt  Graph Bu 211 Principles of Management  Graph Bu 253 God, Faith & Marketplace  Graph Business Analytics I  Business Analytics II  MKT 344 Sales Management  MKT 345 Adv Professional Selling  MKT 346 CRM & Sales Technologies  MKT 461 Brand Management  MKT 461 Brand Management  B
BU 331 Human Resource Mgmt  Graph Bu 211 Principles of Management  Graph Bu 253 God, Faith & Marketplace  Graph Business Analytics I  Business Analytics II  MKT 344 Sales Management  MKT 345 Adv Professional Selling  MKT 346 CRM & Sales Technologies  MKT 461 Brand Management  MKT 461 Brand Management  B
BU 211 Principles of Management 3 BU 412 Org Behavior/Structure  GOM 230 Leadership Skills  Leadership Skills  Leadership Skills  Leadership Skills  Leadership Skills  Leadership Skills  Fund Professional Selling  MKT 343 Fund Professional Selling  MKT 344 Sales Management  MKT 345 Adv Professional Selling  MKT 345 Adv Professional Selling  MKT 346 CRM & Sales Technologies  MKT 461 Brand Management  SPM 330 Sport Communication  SPM 330 Sport Communication  SPM 400 Sport Law  Internship
MKT 461 Brand Management  MKT 461 Brand Management  MKT 461 Brand Management  SPM 240 Mgmt & Leadership in Sport  SPM 330 Sport Communication  SPM 400 Sport Law  SPM 435 Internship
MKT 461 Brand Management  MKT 461 Brand Management  MKT 461 Brand Management  SPM 240 Mgmt & Leadership in Sport  SPM 330 Sport Communication  SPM 400 Sport Law  SPM 435 Internship
MKT 461 Brand Management  MKT 461 Brand Management  MKT 461 Brand Management  SPM 240 Mgmt & Leadership in Sport  SPM 330 Sport Communication  SPM 400 Sport Law  SPM 435 Internship
MKT 461 Brand Management  MKT 461 Brand Management  MKT 461 Brand Management  SPM 240 Mgmt & Leadership in Sport  SPM 330 Sport Communication  SPM 400 Sport Law  SPM 435 Internship
MKT 461 Brand Management  MKT 461 Brand Management  MKT 461 Brand Management  SPM 240 Mgmt & Leadership in Sport  SPM 330 Sport Communication  SPM 400 Sport Law  SPM 435 Internship
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3
3 ECN 273 Intro Macroeconomics SPM 330 Sport Communication SPM 400 Sport Law SPM 435 Internship
3 ECN 273 Intro Macroeconomics SPM 330 Sport Communication SPM 400 Sport Law SPM 435 Internship
3 FIN 351 Principles of Finance SPM 435 Internship
3 MKT 241 Principles of Marketing
5 INICI 241 Filliciples of Marketing
Sport Management Core (12)
3 SPM 220 Intro to Sport Management
3 SPM 320 Sport Event Management
3 SPM 320 Sport Event Management 3 SPM 340 Sport Marketing 3 SPM 422 Facility Management & Design
3 SPM 422 Facility Management & Design

## **PLUS FOUNDATIONS REQUIREMENTS (53)**

(3 hours Social Science satisfied by required major courses.)

Plus electives needed for the 124 hour degree requirement (11)

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